

LONDON 2018



PORTFOLIO

PENGUIN

Penguin
Random
House

Penguin Publishing Group
375 Hudson Street, New York, NY 10014 USA
Subsidiary Rights Contact: Tom Dussel, tdussel@penguinrandomhouse.com

NEW ACQUISITIONS AND FUTURE HIGHLIGHTS

Ambirge, Ash

Spring 2020

THE COMMITTEE OF TRUE AND ACTUAL GREATNESS

Fueled by her powerful personal narrative and unlikely path to success, [Ash Ambirge](#) shows how anyone can take even the worst of circumstances and turn them around to build the life and career they really want. She shows you how to hack your own success, create your own career options, and leverage your creativity to make it to the top, because everything you need to make it big is already within your grasp. Finally, once you're on the path to your new life, she outlines the mental shifts necessary to rid yourself of imposter syndrome, shows you how to trust in your own ideas, and offers all the practical advice for striking out on your own that she wishes someone had told her. With her characteristic wit and no-bullshit attitude, this book is a must-read for anyone feeling stuck, restless, and doubtful of everything, especially themselves. Ambirge is the founder and CEO of the [Middle Finger Project](#), which offers encouragement and advice for freelancers and creative entrepreneurs.

UK, Translation: Portfolio (editor Stephanie Frerich)

Agent: Writers House

Benson, Buster

Fall 2019

ARGUING IS HARD

[Buster Benson](#) has one of the most unique voices in tech, and his ability to think logically and outside the box has earned him a devoted following—on Medium, on social media, and in person among the communities and companies he's worked for. The seed for *Arguing Is Hard* lies in Benson's [viral article](#) that attempts to categorize the complete list of cognitive biases. Benson focuses on bias in conversation—otherwise known as arguing. Our biases are very visible when we argue, because we're saying them out loud. Benson offers a list of categories and hypotheticals to make you rethink everything you thought you knew about how to convince other people that you're right—and how to explore this thing called truth. This book is useful in business, on social media, and in your personal life. You can use it on acquaintances, coworkers, and your spouse. Currently leading the head product team at Patreon, Benson has previously worked at Slack, Twitter, and Amazon and founded three tech companies. Since August 2016, his Medium articles have had over 900,000 views, with a following of 24,000 on the platform, 14,000 on Twitter, and an email subscription list of 20,000.

Translation: Portfolio (editor Leah Trouwborst)

Agent: Levine, Greenberg, Rostan

UK: Pan Macmillan; Chinese (cc): Commonwealth Magazine; Chinese (sc): CITIC; Korean: Hakgojae

Dreeke, Robin

Fall 2019

WHO CAN YOU TRUST?

In the tradition of books like Joe Navarro's *What Every Body is Saying*, former FBI agent [Robin Dreeke](#) offers here a concise, practical guide to help you answer a critical question in business and life: How do you know if you can trust someone? Dreeke draws on his extensive experience working in intelligence to identify the six signs of trust, or external expressions of someone's intentions, such as specific body language and word choice. Armed with this knowledge, readers will learn to evaluate coolly and objectively whether or not someone is out to get them. This system works even when your target isn't sure of their own intentions, and it is an indispensable toolkit for better hiring, dealmaking, negotiation, and other critical business areas. Dreeke is also the author of *The Code of Trust*.

UK, Translation: Portfolio (editor Niki Papadopoulos)

Agent: Inkwell Management

Holiday, Ryan
STILLNESS IS THE KEY

Fall 2019

Stillness is the Key is the third installment in [Ryan Holiday's](#) trilogy of accessible Stoic philosophy for readers of business and personal development books, following the massive worldwide success of *The Obstacle Is the Way* and *Ego Is the Enemy*. Like those books, this one has a three-part structure that takes readers from where they are to where they'd like to be. Each part of the book feeds into the other, just as each independent chapter leads into the next, providing tools and perspectives that overlap and connect. Stillness requires a mastery of three domains: our thoughts, emotions, and actions. What we are looking for, then, is stillness in head, heart, and body. The book is divided into these three parts with stories and advice for each. Holiday is the bestselling author of seven previous books running from accessible philosophy, marketing strategy, and media relations.

UK, Translation: Portfolio (editor Niki Papadopoulos)
Agent: Level Five Media

Sales for previous Ryan Holiday books:

UK: Profile; Albanian: Minerva; Arabic: Jarir; Bulgarian: Sky Print, Iztok-Zapad; Chinese (cc): Commonwealth Mag, Yuan-Liou; Czech: Beta, Albatros; Dutch: Bruna; Estonian: Oceanic; Farsi: Tarjomanclub; French: Leduc; German: Finanzbuch; Greek: Pedio, Klidarithmos; Hungarian: XXI Szazad; Indonesian: Elex Media, Gramedia; Italian: Giunti, Sangiovanni's; Japanese: Pan Rolling, Nikkei BP; Korean: Next Wave; Lithuanian: Tobulejimo; Polish: Helion; Portuguese (B): Rocco, Intrinseca; Romanian: Act & Politon; Russian: Popuri, Azbooka-Atticus; Serbian: Vulkan; Slovene: UMco; Spanish: Oceano, Planeta, Anaya, Urano; Thai: WeLearn; Turkish: Kapital, Dogan; Ukrainian: Nash Format; Vietnamese: Alpha

Huang, Laura
EDGE: How to Use It If You Have It (and How to Create It If You Don't)

Fall 2019

How do you find a competitive edge when you feel like the world is against you? Throughout [Laura Huang's](#) career at institutions like Harvard Business School, Wharton, Google, BlackRock, and investment banks, she has come up against that problem many times—and so has anyone who's ever felt inexperienced or out of place at work. Now, she's formulated a theory of how to develop gravitas and charm, and to get people to take you seriously when they're predisposed not to. Huang argues that success is rarely about meritocracy and "grit"—the quality of your idea, your credentials and skills, and your effort. The critical ingredient for success is actually getting access to vital resources and the money, time, and advice of others. Drawing from her own original research and told through engaging stories from her own experiences and others', Huang explains how, rather than doubling down on hard work and "grittiness," anyone can confront the factors that seem like shortcomings and turn them into unique differentiators. Huang is a professor at Harvard Business School and has been recognized as one of the world's 40 best business professors under the age of 40. Her speaking and consulting clients include Google, Uber, BlackRock and a host of others.

UK, Translation: Portfolio (editor Merry Sun)
Agent: Sanford J. Greenburger Associates

SPRING 2019

Finkelstein, Sydney

March 2019

THE SUPERBOSSES PLAYBOOK: A Workbook Companion to *Superbosses*

Superbosses explained how industry legends like football coach Bill Walsh, television executive Lorne Michaels, restaurateur Alice Waters, and fashion pioneer Ralph Lauren find, nurture, and lead employees. Now *The Superbosses Playbook* shows readers how to apply the tactics of these superbosses in their own organizations. The book features assessments, case studies, and exercises designed to help anyone recruit talent, lead performance, inspire teams, and even part with great people like a true superboss. Finkelstein includes assessments of your superboss score and templates for how to judge new talent. This workbook will help all readers learn and apply the secrets of iconic business leaders. [Sydney Finkelstein](#) is also the author of *Why Smart Executives Fail*.

UK, Translation: Portfolio (editor Merry Sun)

Agent: Rees Literary Agency

Sales for *Superbosses*:

UK: Portfolio; Chinese (cc): Briefing; Chinese (sc): Grand China; Japanese: Nikkei BP; Korean: Munhakdongne; Romanian: Act & Politon; Spanish: Planeta; Ukrainian: Yakaboo; Vietnamese: Saigon

Kahney, Leander

April 2019

TIM COOK: The Genius Who Took Apple to the Next Level

The death of Steve Jobs left the world wondering about the fate of one of the most innovative and profitable companies of all time, Apple. It was hard to imagine anyone could fill Jobs' shoes—especially not Tim Cook, who many thought of as an “operations drone.” But as Leander Kahney reveals in the first definitive book on one of today's most powerful business leaders, things at Apple couldn't be better. Under Cook's leadership, Apple is pushing into renewable energy, a labor- and environmentally-friendly supply chain, recyclable products, and unrivaled global influence. From the massive growth of the iPhone to lesser-known victories like the Apple Watch, Cook is leading Apple to a new era of success. Drawing on authorized access with several Apple insiders, *Tim Cook* tells the inspiring story of how one man took on the world's most difficult job—and succeeded more than anyone had thought possible. [Leander Kahney](#) is the bestselling author of *Jony Ive* and *Inside Steve's Brain*.

Translation: Portfolio (editor Niki Papadopoulos)

Agent: Ted Weinstein Literary Management

UK: Portfolio; Chinese (sc): CITIC; Russian: Mann, Ivanov & Ferber

Sales for previous Leander Kahney books:

UK: Portfolio; Arabic: Dar Al Karma, Arab Scientific; Chinese (cc): China Times; Chinese (sc): CITIC; Czech: Blue Vision, Albatros; Danish: Libris; Dutch: Bruna; French: Editions First; German: Boersenmedien, Finanzbuch; Hebrew: Opus; Hungarian: HVG; Indonesian: Chang, Elex Media; Italian: Sperling; Japanese: Nikkei BP; Korean: Minumsa, Booksom; Polish: Insignis, Znak; Portuguese (B): Companhia das Letras, Ediouro; Portuguese (P): Presenca; Romanian: Publica; Russian: Mann, Ivanov & Ferber; Slovak: Ikar, Eastone; Thai: Nation, Eureka; Turkish: Kapital; Vietnamese: Alpha

Kawasaki, Guy
WISE GUY: A (Mostly) Silicon Valley Memoir

Feb. 2019

[Guy Kawasaki](#) has been a fixture in the tech world since he was part of the original Apple Macintosh team in the early 1980s. Few can match the range of his career in startup evangelism, marketing, entrepreneurship, and social media. He's the Yoda of Silicon Valley, a source of timeless wisdom that he shares in bestselling books such as *The Art of the Start* and *Enchantment*. His new book is not a standard memoir, but a series of true stories that have shaped his life from his childhood, to his early career in the jewelry business, to working with Steve Jobs, to becoming an entrepreneurial guru. Each anecdote is accompanied by a brief section of practical takeaways. These asides cover everything from values to humility to finding the balance between living well and living responsibly, and, of course, how to launch and run a great business.

UK, Translation: Portfolio (editor Rick Kot)
Agent: ICM

Sales for previous Guy Kawasaki books:

UK: Portfolio; Arabic: Jarir; Azeri: Qanun; Bulgarian: Enthusiast; Chinese (cc): Commonwealth, Business Weekly, Global Group; Chinese (sc): Hangzhou Blue Lion, Beijing Reader's, China Industry & Commerce, CITIC; Czech: Blue Vision, Impossible, Pragma; Dutch: Business Contact; Estonian: Aripaev; French: Diateino; Georgian: Palitra; German: Vahlen; Hebrew: Matar; Hungarian: Lexecon, HVG; Indonesian: Gramedia, Bhuana Ilmu Populer; Italian: Hoepli, Rizzoli; Japanese: Umi to Tsuki; Korean: RH Korea, Bixon, Prunsoop; Lithuanian: Eugrimas; Polish: Helion; Portuguese (B): Best Seller, HSM, Alta; Portuguese (P): Vogais/2020; Romanian: Publica; Russian: Alpina, MIF, Eksmo, Rosman; Serbian: Vulkan; Spanish: Anaya, Paidos; Thai: WeLearn; Turkish: Kapital; Vietnamese: Alpha, Phuong Nam, Thai Ha

Latka, Nathan
HOW TO BE A CAPITALIST WITHOUT ANY CAPITAL: 100 Rules You Must Break to Get Rich

Feb. 2019

At age 19, [Nathan Latka](#) founded a software company with just a few thousand dollars. He sold it for \$10.5 million five years after. Latka wasn't richer or smarter than anyone else; he just realized something that few others know: You don't need lots of money or an original idea to become an entrepreneur. He started revealing his secrets on *The Top Entrepreneurs*, a podcast which *Inc.* called the "#1 business podcast (ahead of Tim Ferriss)." Written in the funny, exuberant voice his fans have come to love, his book will open your eyes to the opportunities waiting all around you. Latka will teach you to copy other people's ideas shamelessly, attack and win over their distribution channels, bootstrap a company with almost no funding, invest in local businesses that need quick cash, and many other hacks, tricks, and workarounds. Latka is the CEO of TheTopInbox and eTools and the Executive Producer and host of *The Top Entrepreneurs* podcast.

UK, Translation: Portfolio (editor Leah Trouwborst)
Agent: Levine, Greenberg, Rostan

Levine, Ed
SERIOUS EATER: Inside the Pressure Cooker of Building a Startup

April 2019

In 2006 [Ed Levine](#) didn't know a bite from a byte, but he spent \$100 to buy the domain for [SeriousEats.com](#). By the end of 2017, Serious Eats had more than 16 million unique visitors a month, and Levine had made millions. He presciently saw that a wave of digital media food brands like Eater, Thrillist, and Food52 would upend the food world, but getting to the top wasn't easy. This is the story of the terrifying, thrilling, and mouthwatering journey of what it really takes to follow your passion.

UK, Translation: Portfolio (editor Merry Sun)
Agent: Brandt & Hochman

Marquet, L. David

May 2019

TALK LIKE A LEADER: The Power of Not Telling People What to Do

In his bestselling book *Turn the Ship Around*, US Navy Captain [L. David Marquet](#) introduced the world to Intent-Based Leadership, giving leaders the tools to empower their people to take ownership of their roles and address challenges proactively. Now he applies those principles to communication in the workplace. Few are aware of how so much of the everyday language we use in the workplace inhibits creative problem-solving and escalates uncertainty and stress. In high-pressure situations and everyday work scenarios, Marquet shows how fixing the way we communicate can have dramatic consequences. Marquet commanded the submarine *USS Santa Fe* from 1999 to 2001. Since retiring from the Navy he has worked with businesses nationwide as a leadership consultant.

UK, Translation: Portfolio (editor Kaushik Viswanath)

Agent: Author c/o Portfolio

Sales for *Turn the Ship Around*:

UK: Portfolio; Bulgarian: Klasika & Stil; Chinese (cc): Longstone; Chinese (sc): Grand China; Czech: Motiv; Dutch: Boom; Japanese: Toyo Keizai; Romanian: Act & Politon; Russian: Mann, Ivanov & Ferber; Spanish: PRH Grupo

Newport, Cal

Feb. 2019

DIGITAL MINIMALISM: A Radical Proposal

We're addicted to texting and social media not because we're dumb or shallow, but because they provide real value to us in the form of connection, community, affirmation, and information. But the magnetic hold these tools have on our attention is disrupting our ability to focus on meaningful work and live fully in the present moment. In *Digital Minimalism*, [Cal Newport](#) outlines a practical philosophy and plan for a mindful, intentional use of technology that maximizes its benefits while minimizing its drain on our attention, focus, and time. The book helps readers identify what technology is actually helping them reach their goals and when technology is holding them back. For readers dedicated to improving their thinking, creativity, and focus but who don't want to become Luddites in the process, Newport's book is a welcome prescription for a better, richer life. Newport is the bestselling author of *Deep Work* and *So Good They Can't Ignore You*.

Translation: Portfolio (editor Niki Papadopoulos)

Agent: DeFiore & Co.

UK: Portfolio; Chinese (cc): China Times; Chinese (sc): Ginkgo Beijing; Dutch: Business Contact; German: Redline; Korean: Sejong; Russian: Mann, Ivanov & Ferber; Spanish: Paidos

Perloth, Nicole

April 2019

THIS IS HOW THEY TELL ME THE WORLD ENDS

From *New York Times* cybersecurity reporter [Nicole Perloth](#) comes a true-life, never-before-told tale of the top-secret trade in the software vulnerabilities that make up the raw matter in modern-day cyber weapons. In this riveting, exhaustively reported account, she shines a bright light on the dark, secret history and perilous state of the hidden market for cyber weapons—a market so closely guarded by governments and intelligence agencies that most still deny it even exists. The arms race is on, and as the financial incentives for hackers are bid ever higher, the bugs themselves become even more dangerous. Brimming with unbelievable characters and jaw-dropping revelations, *This Is How They Tell Me the World Ends* offers an unprecedented window into this shadowy world and those fighting to contain it.

Translation: Portfolio (editor Bria Sandford)

Agent: Levine, Greenberg, Rostan

UK: Text; Dutch: Ambo Anthos; French: Grasset; German: DVA; Korean: Open Books

Schrager, Allison

March 2019

RISKY: Why We're Bad About Judging Life's Downsides and How to Get Better

[Allison Schrager](#) introduces four key principles that will transform how you think about risk and shows you how to weigh your odds in any situation. This book teaches you to approach both big decisions and more everyday questions, including why you might be stuck in the wrong job, how to deal with uncertainty (and why reacting to good surprises is just as important as reacting to bad ones), how to rethink your retirement plans, and if you should take the crosstown bus or walk. It will change your perspective: If you understand that risk includes both good and bad, you'll have the tools to make the world less risky and more rewarding. Schrager is an economist and journalist at *Quartz* and has been a columnist for the *Economist*, *Reuters*, and *Bloomberg Businessweek*.

Translation: Portfolio (editor Stephanie Frerich)

Agent: Janklow & Nesbit

UK: Pan Macmillan; Chinese (sc): CITIC; Korean: Sejong; Portuguese (B): Portfolio/Companhia

Vanderkam, Laura

March 2019

JULIET'S SCHOOL OF POSSIBILITIES: A Little Story About the Power of Priorities

From the bestselling author of *What The Most Successful People Do Before Breakfast* comes a compelling parable about the difference between busyness and productivity. Riley Jenkins is an ambitious associate at a consulting firm who can't figure out why she's not being promoted to full partner. Pressured to attend a leadership retreat, she is forced into group exercises. At first, she can't think about anything but her mounting emails. But she can't help but be drawn in by the conference leader, Juliet, who explains how she's able to achieve so much with such little stress. [Laura Vanderkam](#) applies everything she's learned about time management and work-life balance to this charming fable. Vanderkam is also the author of *Off the Clock* and *168 Hours*.

UK, Translation: Portfolio (editor Leah Trouwborst)

Agent: Emilie Stewart Literary

Sales for previous Laura Vanderkam books:

UK: Piatkus, Portfolio; Arabic: Jarir; Chinese (cc): Acme, Business Today; Chinese (sc): CITIC, China Youth;

Indonesian: Alvabet, Elex Media; Japanese: Softbank; Korean: Gilbut, Korea Price Information, Kugil, See & Talk;

Polish: Helion; Romanian: Multimedia Est; Russian: Alpina, Eksmo; Spanish: PRH Mexico; Thai: WeLearn; Turkish:

Pegasus; Ukrainian: KnigoLove; Vietnamese: Alpha

Weinberg, Gabriel

April 2019

SUPERTHINKING: A Busy Person's Guide to Mental Models

We're often faced with two opposing forces: We need to understand complicated ideas quickly, but the rate at which information comes at us makes that difficult. With the help of a mental model—a framework that helps us interpret information and the relationship between things—we can learn to think faster, overcome biases, and make smarter decisions. [Gabriel Weinberg](#), co-author of *Traction* and founder of the search engine DuckDuckGo, provides a clear, humorous guide for anyone looking to quickly learn and utilize mental models to get ahead in work and life.

Translation: Portfolio (editor Vivian Roberson)

Agent: Level Five Media

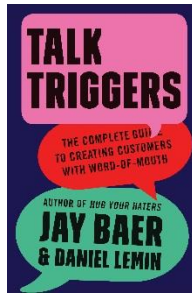
UK: Portfolio

Sales for *Traction*:

UK: Portfolio; Chinese (cc): Business Weekly; Chinese (sc): CITIC; Italian: Crisalide; Polish: Helion; Portuguese (B):

HSM; Thai: WeLearn; Vietnamese: Alpha

FALL 2018



Baer, Jay, and Daniel Lemin

Oct. 2018

TALK TRIGGERS: The Complete Guide to Creating Customers with Word-of-Mouth

Talk Triggers is the definitive guide on how to create customer conversations. Consumers are wired to discuss what is different and ignore what is average. *Talk Triggers* not only dares the reader to differentiate, it includes the precise formula for doing it. Combining compelling stories, inspirational examples, and practical how-to, *Talk Triggers* is the first indispensable book about word of mouth. It's a book that will create conversation about the power of conversation. [Jay Baer](#) is the author of *Hug Your Haters* and *Youtility*.

UK, Translation: Portfolio (editor Merry Sun)

Agent: Levine, Greenberg, Rostan

Sales for previous Jay Baer books:

Chinese (cc): Commonwealth; Japanese: Direct; Korean: Cheom; Polish: CeDeWu; Russian: Eksmo; Thai: Amarin



Belsky, Scott

Oct. 2018

MAXIMIZE THE MIDDLE: A Playbook to Get from Start to Finish

[Scott Belsky](#), entrepreneur, Chief Product Officer at Adobe, and advisor to many of today's top startups, believes we focus too much on the start and the finish of any project, ignoring the most important part—the messy middle—where success is truly determined. Every business or creative project is “going great” until it fails—the bumps along the road are endured in isolation. We don't talk about the middle because we're not proud of the turbulence and the actions we took out of despair. This book sets out to change that. Belsky draws on his experiences building Behance, selling it to and leading product teams at Adobe, and then working as an investor and advisor to companies like Airbnb, Pinterest, Uber, and Sweetgreen. This is the compilation of seven years' worth of vital insights learned at every stage of building a business. Belsky is the author of *Making Ideas Happen*.

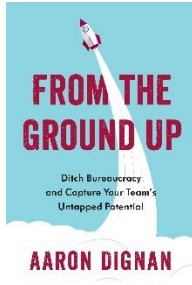
Translation: Portfolio (editor Stephanie Frerich)

Agent: Levine, Greenberg, Rostan

UK: Portfolio

Sales for *Making Ideas Happen*:

UK: Portfolio; Bulgarian: Iztok-Zapad; Chinese (cc): Locus; Chinese (sc): Grand China; Czech: Albatros; Hungarian: HVG; Icelandic: Sogur Utgafa; Indonesian: Noura; Japanese: Eiji; Korean: JoongAng; Polish: Helion; Portuguese (B): Saraiva; Russian: AST; Thai: WeLearn; Vietnamese: Phuong Nam



Dignan, Aaron

Jan. 2019

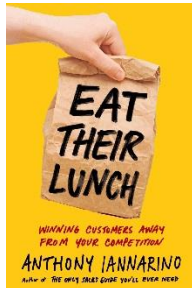
FROM THE GROUND UP: Ditch Bureaucracy and Capture Your Team's Untapped Potential

What if your organization could run itself? What if you could stop giving orders? Stop checking in to see how things are going? Stop obsessing over your budget, your plan, or your next quarter? This is not only possible, it is *already happening* inside organizations around the world. [Aaron Dignan](#) has developed a proven process for safely sunsetting bureaucratic practices that control and restrict your best people, often in ways you don't even realize. Other processes will bring out the best in your employees—their untapped creativity, commitment, ingenuity, and guts. For managers frustrated with bureaucracy yet suspicious of newfangled approaches, *From the Ground Up* offers realistic methods for testing and scaling radical new ways of working, so you can reignite passion and energy throughout your organization. Dignan is the founder of [The Ready](#), an organizational design company whose clients include McDonalds and the *New York Times*.

Translation: Portfolio (editor Leah Trouwborst)

Agent: Thompson Literary

UK: Portfolio



Iannarino, Anthony

Oct. 2018

EAT THEIR LUNCH: Winning Customers Away from Your Competition

As a salesperson working in a crowded field, how do you win a contract from your dream client when they seem satisfied with the service your competitor provides? Do you attempt to compete on features, superior customer service, or improved results? [Anthony Iannarino](#) argues that these days, none of those tactics will convince your prospect to make the switch. To displace your competition, you need to become your prospective client's trusted advisor by creating tangible value for them *even before* they decide to partner with you. In *Eat Their Lunch*, Iannarino outlines a strategy to make yourself so valuable to your dream clients that they'll have to hire you away. Iannarino is the author of *The Only Sales Guide You'll Ever Need* and *The Lost Art of Closing*.

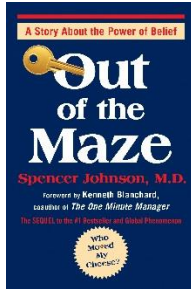
UK, Translation: Portfolio (editor Kaushik Viswanath)

Agent: Author c/o Portfolio

Sales for previous Anthony Iannarino books:

Arabic: Jarir; Chinese (cc): Commonwealth; Chinese (sc): Cultural Development Press; Indonesian: Elex Media;

Italian: Hoepli; Polish: MT Biznes; Russian: Eksmo; Turkish: Epsilon; Ukrainian: Nash Format



Johnson, Spencer, M.D., with a foreword by Ken Blanchard
OUT OF THE MAZE: A Story About the Power of Belief

Sept. 2018

For twenty years, *Who Moved My Cheese?* has offered millions of readers relief for an evergreen problem: unanticipated and unwelcome change. Now its long-awaited sequel digs deeper, to show how readers can adapt their beliefs and achieve better results in any field.

[Spencer Johnson's](#) theme is that all of our accomplishments are due to our beliefs, whether we're confident or insecure, cynical or positive, open-minded or inflexible. But it's difficult to change our beliefs—and with them, our outcomes. In *Out of the Maze*, readers find out how

Hem, Haw, and the other characters from *Who Moved My Cheese?* deal with this challenge. Johnson was also the bestselling author of *The Present* and the co-author of *The One Minute Manager*, among others.

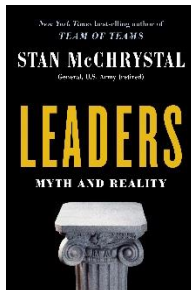
Translation: Portfolio (editor Adrian Zackheim)

Agent: Williams & Connolly

UK: Vermilion; Portuguese (B): Record

Sales for *Who Moved My Cheese?*:

UK: Vermilion; Arabic: Jarir; Armenian: Edit Print; Azerbaijani: Qanun; Bulgarian: Klasika & Stil; Catalan: Urano; Chinese (cc): Ping's; Chinese (sc): CITIC; Czech: Baroque; Danish: Lindhardt & Ringhof; Dutch: Business Contact; Estonian: Rahva Raamat; French: Michel Lafon; German: Ariston; Greek: Klidarithmos; Gujarati: Sheth; Hebrew: Matar; Hindi: Manjul; Hungarian: Trivium; Indonesian: Elex Media; Italian: Sperling; Japanese: Fusosha; Korean: Jinmyoung; Latvian: Zvaigzne ABC; Malay: PTS; Malayalam: DC; Marathi: Manjul; Montenegrin: Nova; Polish: Emka; Portuguese (B): Best Seller; Portuguese (P): Pergaminho; Romanian: Curtea Veche; Russian: Popuri; Slovak: Partner Tecnic; Spanish: Urano; Swedish: Natur & Kultur; Tamil: Manjul; Thai: Nanmeebooks; Turkish: Epsilon; Ukrainian: Nash Format; Vietnamese: Tri-Viet First News



McChrystal, General Stanley, with Jeff Eggers
LEADERS: Myth and Reality

Oct. 2018

Retired four-star General Stanley McChrystal has studied leadership his entire life, from his first day at West Point military academy to his most recent work with the corporate clients of the [McChrystal Group](#). Here he dismantles the Great Man theory of leadership by profiling leaders whose success stems from the environments they create, not their own heroics. He focuses on what it takes for a leader to set up an entire organization for long-term success, and he profiles pairs of unlikely leaders from very diverse eras and fields to explore how they responded to

similar challenges. Pairs include Alexander the Great and Mark Zuckerberg, Steve Jobs and Winston Churchill, and Robert E. Lee and Harriet Tubman. Drawing on the lives of some of his personal heroes, as well as notorious villains, McChrystal constructs a new paradigm: Effective leadership is not about the leaders themselves, but what they make of their circumstances. McChrystal is the bestselling author of *Team of Teams*.

Translation: Portfolio (editor Bria Sandford)

Agent: Williams & Connolly

UK: Portfolio

Sales for *Team of Teams*:

UK: Portfolio; Chinese (cc): Business Weekly; Chinese (sc): CITIC; Hungarian: HVG; Japanese: Nikkei BP; Korean: Innodigm; Romanian: Publica; Russian: Eksmo; Ukrainian: Vietnamese: Alpha

Rickards, James

Oct. 2018

AFTERMATH: Seven Secrets of Wealth Preservation in the Coming Chaos

As any student of financial history knows, the dizzying heights of the stock market can't continue indefinitely—especially since asset prices have been artificially inflated by investor optimism around the Trump administration, ruinously low interest rates, and the infiltration of behavioral economics into our financial lives. The elites are prepared, but what's the average investor to do? [James Rickards](#) lays out the true risks to our financial system and offers invaluable advice on how best to weather the storm. Provocative, stirring, and full of counterintuitive advice, *Aftermath* is the book smart investors will want to get their hands on as soon as possible. Rickards is the bestselling author of *Currency Wars*, *The Death of Money*, *The Road to Ruin*, and *The New Case for Gold*.

Translation: Portfolio (editor Niki Papadopoulos)

Agent: Janklow & Nesbit

UK: Portfolio

Sales for previous James Rickards books:

UK: Portfolio; Arabic: All Prints; Bulgarian: Iztok-Zapad; Chinese (cc): Linking; Chinese (sc): CITIC, Shanghai Translation; French: Agora; German: Finanzbuch; Japanese: Asahi; Korean: Thenan, Ulysses; Polish: Helion; Portuguese (B): Empiricus; Russian: Eksmo; Serbian: Psihopolis; Spanish: Inversor Global; Turkish: Scala, Beyaz Baykus; Ukrainian: Nash Format; Vietnamese: Tre

Sheridan, Richard

Nov. 2018

LEAD WITH JOY: The Privilege of Helping Others Achieve Their Best Work

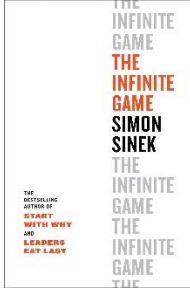
[Richard Sheridan](#) draws on his experience running a successful small software company and consulting elsewhere to offer a wise, provocative guide on how anyone can build leadership capacity for joy within their own organization. Filled with colorful anecdotes from Sheridan's personal journey and wisdom from many leadership mentors, *Lead With Joy* offers an approachable, down-to-earth philosophy and practice that will help even the most disillusioned of middle managers bring a renewed sense of purpose to their work. Sheridan is the author of *Joy, Inc.* and cofounder of [Menlo Innovations](#), which has won multiple awards for its workplace culture.

UK, Translation: Portfolio (editor Niki Papadopoulos)

Agent: John Willig Literary Services

Sales for *Joy, Inc.*:

Chinese (sc): Cheers; Japanese: Shoeisha; Korean: Cheom; Romanian: Publica; Russian: Mann, Ivanov & Ferber; Turkish: Optimist



Sinek, Simon
THE INFINITE GAME

Oct. 2018

[Simon Sinek's](#) *Start With Why* and *Leaders Eat Last* have helped millions of readers see the hidden rules that govern our behavior. Now *The Infinite Game* picks up where those books left off, challenging us to rethink our perspective on how organizations really work. Sinek explores a deceptively simple question: How do you stay ahead in a game with no end? Games like basketball and chess are finite, with firm rules and clear endpoints. But business is infinite: There's ultimately no such thing as winning because there's always a new set of challenges.

Those who thrive are those who play by infinite rules. They do things that enable them to out-manuever, out-innovate, and outlast their competitors. Through a wide range of examples, Sinek explores how infinite players in any field can exhaust their competitors, stay ahead for the long run, and create strong organizations, built to weather nearly any storm. Great leaders instinctively play the infinite game rather than chase short-term gains. Now the rest of us can understand how they do it. Sinek is also the bestselling author of *Find Your Why* and *Together is Better*. His speech based on *Start With Why* remains the third-most popular [TED Talk](#) of all time.

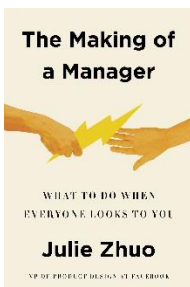
Translation: Portfolio (editor Adrian Zackheim)

Agent: Inkwell Management

UK: Portfolio

Sales for previous Simon Sinek books:

UK: Portfolio; Arabic: Jarir; Bulgarian: Knigopis, Kragozor; Chinese (cc): Commonwealth Mag, Yuan-Liou; Chinese (sc): Grand China, Shanghai Dook, CITIC, Cheers; Czech: Jan Melvil; Danish: Gyldendal, Dafolo; Dutch: Business Contact; Estonian: Million Mindset; French: Pearson; German: Redline; Greek: Klidarithmos; Hebrew: Opus; Hungarian: HVG; Indonesian: Gramedia; Italian: Vallardi, Franco Angeli; Japanese: Nikkei, Diamond; Korean: E-Public, Book in My Life, Time, Sallim; Lithuanian: Eugrimas; Macedonian: Tri; Hindi: Manjul; Polish: Helion; Portuguese (B): Sextante, HSM, Saraiva; Portuguese (P): Lua de Papel; Romanian: Publica; Russian: Eksmo; Serbian: Kontrast; Slovene: Smart Com; Spanish: Urano; Swedish: Volante; Thai: WeLearn, Touch; Turkish: Aritan, Dogan; Ukrainian: Osnovy; Vietnamese: Thai Ha



Zhuo, Julie
THE MAKING OF A MANAGER: What to Do When Everyone Looks to You

Nov. 2018

[Julie Zhuo](#) was just 25 when her boss asked her to become a manager. She barely had any experience being managed, let alone managing others. She faced a series of anxiety-inducing firsts: agonizing over whether to hire an interviewee, seeking the respect of employees who were smarter than her, and having to fire someone she liked. Like most first-time managers, she wasn't given any formal training, and there were no good books—at least none published in this century—to help her learn to be a great manager. Now with *The Making of a Manager*,

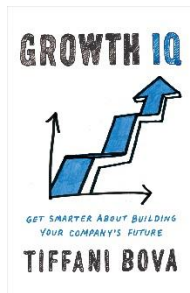
she's written the accessible, friendly guide she wishes she had on day one. Zhuo is Vice President of Product Design at Facebook. She writes regularly at [Medium](#).

Translation: Portfolio (editor Stephanie Frerich)

Agent: Writers House

UK: Virgin

SUMMER 2018



Bova, Tiffani D.

Aug. 2018

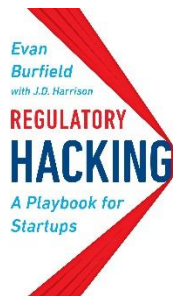
GROWTH IQ: Get Smarter About Building Your Company's Future

In today's age of endless customization, business leaders can feel overwhelmed trying to find the one right move to improve their company's performance. But there's no one-size-fits-all approach; a winning strategy for one business may spell doom for another. [Tiffani Bova](#) argues that there are ten simple but easily misunderstood growth paths. She draws on more than 30 fascinating case studies, from how Red Bull penetrated the soft drink market to how Marvel became an entertainment behemoth, to explain how companies can determine the right combination and sequence of growth paths to take them into the future. Whether your company is on a growth spurt, in a worrying stall, or showing signs of decline, *Growth IQ* is your map to charting the course ahead. Bova is the Global Customer Growth and Innovation Evangelist at [Salesforce](#). She has a year-round, worldwide speaking schedule at conferences organized by firms like Microsoft, AT&T, and McKinsey, as well as Salesforce events.

Translation: Portfolio (editor Kaushik Viswanath)

Agent: Levine, Greenberg, Rostan

UK: Pan Macmillan



Burfield, Evan, with J.D. Harrison

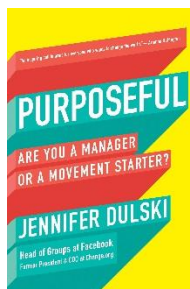
June 2018

REGULATORY HACKING: A Playbook for Startups

A new breed of tech startups is solving real-world problems in industries like healthcare, infrastructure, and regulation. To succeed, they need a new type of skillset: scaling a business in a regulated industry. *Regulatory Hacking* is the definitive playbook for startups tackling these complex challenges. Drawing on a wide range of startup case studies including startups in the Middle East, Africa, and Latin America, the book gives readers the tools needed to win the next frontier of innovation. [Evan Burfield](#) is the co-founder of the VC firm and incubator [1776](#). He works with startups around the world tackling challenges in areas like education, health, energy, transportation, food, and financial services. [J.D. Harrison](#) is the senior director for strategic communications at the US Chamber of Commerce, the nation's largest business advocacy organization.

UK, Translation: Portfolio (editor Kaushik Viswanath)

Agent: ICM/Sagalyn



Dulski, Jennifer

May 2018

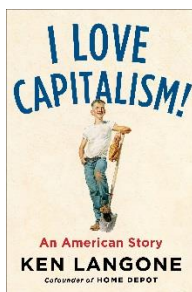
PURPOSEFUL: Are You a Manager or a Movement Starter?

The most successful leaders in any field don't see themselves as mere managers; they are leaders of movements that rally people to accomplish big things. *Purposeful* offers the keys to becoming a movement starter. [Jennifer Dulski](#), the head of Facebook's Groups strategy, teaches readers to fulfill huge goals step-by-step by tapping into their visions and inspiring others to join the cause. Dulski has applied these techniques as an executive at major tech companies like Google, Yahoo, and Facebook and activist organizations like Change.org. Now she pairs her experience with stories of movement leaders from both the business and activism worlds to create an invaluable resource for all would-be leaders who want to make an impact on the world.

Translation: Portfolio (editor Merry Sun)

Agent: Author c/o Portfolio

UK: Virgin; Chinese (sc): CITIC; Korean: RH Korea



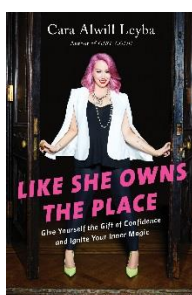
Langone, Ken
I LOVE CAPITALISM! An American Story

May 2018

[Ken Langone](#) has seen it all on his way to an estimated net worth of \$2.7 billion. He's a co-founder of Home Depot, a former director of the New York Stock Exchange, and a world-class philanthropist. In this memoir he finally tells the story of his unlikely rise and controversial career. Langone shows how he struggled to get an education, break into Wall Street, and scramble for an MBA at night while competing with privileged colleagues by day. He shares how he learned to evaluate what a business is worth and apply his street smarts to 7- and 8-figure deals. His ultimate theme is that free enterprise is the key to giving everyone a leg up.

UK, Translation: Portfolio (editor Merry Sun)

Agent: Williams & Connolly



Leyba, Cara Alwill
LIKE SHE OWNS THE PLACE: Give Yourself the Gift of Confidence and Ignite Your Inner Magic

July 2018

Some women who are insecure look for the equivalent of a sugar rush to feel better—telling themselves they're better than others or changing the way they look. But those tricks won't protect them from losing confidence in the future, and neither will simply being outspoken and aggressive, if those postures aren't authentic. In *Like She Owns the Place*, [Cara Alwill Leyba](#) offers real advice to help women become more confident, written in her chatty, older-sister voice, and full of revealing stories from every stage in her life. Take it from the woman who quit her job at MTV, dyed her hair pink, and made herself a bestselling author—there is a path to becoming stronger and happier. Leyba is the author of *Girl Code*.

Translation: Portfolio (editor Leah Trouwborst)

Agent: Author c/o Portfolio

UK: Portfolio

Sales for *Girl Code*:

UK: Portfolio; Chinese (sc): CITIC; Portuguese (B): Autentica; Russian: Eksmo; Vietnamese: Tre



Michalowicz, Mike
CLOCKWORK: Design Your Business to Run Itself

Aug. 2018

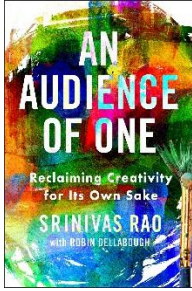
Every entrepreneur starts a business hoping to be their own boss, set their own hours, and bring their unique vision and style to leading a company. In reality, they get bogged down in the daily details and distractions of managing an organization, and they watch their productivity and profits suffer. In *Clockwork*, [Mike Michalowicz](#) helps readers identify the one core function that is most crucial to their organization and to orient their business around making sure that function is never distracted, overloaded, or compromised. Michalowicz is the author of *Profit First* and *The Pumpkin Plan*.

UK, Translation: Portfolio (editor Kaushik Viswanath)

Agent: Author c/o Portfolio

Sales for previous Mike Michalowicz books:

Chinese (cc): CommonWealth Mag; Chinese (sc): CITIC, China Industry & Commerce; Dutch: Van Duuren; German: Barbara Budrich; Japanese: Diamond, Kasensha; Korean: Thenan, Peppermint; Polish: MT Biznes; Portuguese (B): Primavera; Russian: Eksmo, Mann, Ivanov & Ferber; Spanish: PRH Mexico; Thai: WeLearn; Ukrainian: Vivat; Vietnamese: Alpha



Rao, Srinivas
AN AUDIENCE OF ONE: Reclaiming Creativity for Its Own Sake

Aug. 2018

Creating for yourself or your peers isn't seen as worthwhile or meaningful when there are profits to be made. As such, employees in creative fields often focus too hard on the external results rather than the creative process itself, which in turn leads to poorer creative output. [Srinivas Rao](#) argues that we should counter this cycle with a very simple idea: We should create for ourselves—an audience of one. Blending stories of creatives who stuck to their guns with his own creative journey, he provides tips and insights to reclaim your inner creative. Rao is the host of [The Unmistakable Creative](#) podcast and the author of *Unmistakable*.

UK: Portfolio (editor Vivian Roberson)
Agent controls Translation rights: Writers House

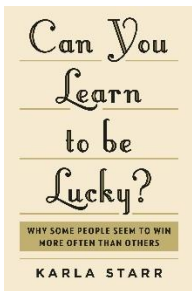


Snow, Shane, with an afterword by Sheryl Sandberg and Adam Grant
DREAM TEAMS: Working Together Without Falling Apart

June 2018

Award-winning entrepreneur and journalist [Shane Snow](#) takes readers on an extraordinary tour of the hidden science of team dynamics, revealing the counterintuitive reasons some groups break out while far too many break down instead. In this intellectual adventure through history, neuroscience, psychology, and business, Snow explores the secrets of “dream teams.” Provocative and entertaining, *Dream Teams* is a landmark work that will change the way we think about progress and collaboration. Snow is the co-founder and Chief Creative Officer of [Contently](#) and the author of *Smartcuts*.

Translation: Portfolio (editor Merry Sun)
Agent: Levine, Greenberg, Rostan
UK: Piatkus; Chinese (cc): Yuan-Liou; Chinese (sc): CITIC



Starr, Karla
CAN YOU LEARN TO BE LUCKY? Why Some People Seem to Win More Often Than Others

Aug. 2018

Some of us believe that we make our own luck. Others see inequality everywhere and believe luck is the only possible explanation. [Karla Starr](#) has a third answer: Outcomes we think are random actually have predictable causes, but we call them lucky because their traces are so faint. In this groundbreaking book, Starr traces wealth, health, and happiness back to subconscious neurological processes, blind cultural assumptions, and tiny details you're in the habit of overlooking. She offers two liberating possibilities: Either harness the world's invisible

biases to work to your advantage, or abandon pursuits where unchangeable forces are working against you. By ending the guessing game about how luck works, Starr allows you to improve your fortunes while expending minimal effort. Starr has written for *O*, *The Atlantic*, *Slate*, *The Guardian*, and *The Los Angeles Times*.

UK, Translation: Portfolio (editor Leah Trouwborst)
Agent: DeFiore & Co.
Korean: ChungRim



Tzuo, Tien

June 2018

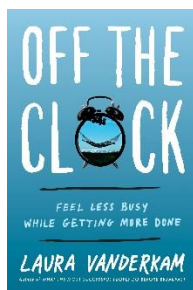
SUBSCRIBED: Why the Subscription Model Will Be Your Company's Future—and What to Do About It

Subscriptions are transforming every industry. Today's consumers prefer the advantages of access over the hassles of ownership. But the subscription economy goes beyond internet services like Netflix and Spotify to include transportation (Uber), clothing (Stitch Fix), and razor blades (Dollar Shave Club). Even industrial firms like Caterpillar and enterprise software companies like Adobe are switching from selling their products to selling solutions. Whether you sell software, clothes, or anything else, you need to join the trend or get left behind. *Subscribed* shows you how to master the transition. [Tien Tzuo](#) is the CEO of [Zuora](#), a subscription management platform.

Translation (editor Kaushik Viswanath)

Agent: Levine, Greenberg, Rostan

UK: Portfolio; Chinese (cc): CommonWealth Magazine; Chinese (sc): Beijing Huazhang; Japanese: Diamond



Vanderkam, Laura

May 2018

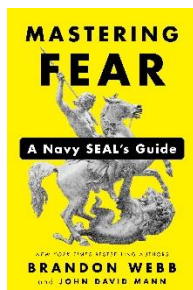
OFF THE CLOCK: Feel Less Busy While Getting More Done

Off the Clock teaches you to savor each moment through mindset shifts that alter your perception of time. When you say you want more time, what you really want is more memories. You remember bad events as long and good events as short, and unless you experience novelty on a medium-good day, you forget it. Likewise, you stress about medium-bad days if you're not aware about how you allot time. [Laura Vanderkam](#) shares insights from busy yet relaxed professionals and offers "time makeovers," inspiring us to create lives that are not only productive, but effective. She is the author of *What the Most Successful People Do Before Breakfast*.

Translation: Portfolio (Leah Trouwborst)

Agent: Emilie Stewart Literary

UK: Piatkus; Chinese (cc): Acme; Chinese (sc): CITIC; Korean: Gilbut; Spanish: PRH Mexico



Webb, Brandon, and John David Mann
MASTERING FEAR: A Navy SEAL's Guide

Aug. 2018

It's impossible to prevent fear, but it is possible to harness it when it rears its ugly head. In *Mastering Fear*, *New York Times*-bestselling author and former Navy SEAL Brandon Webb shows that people from all walks of life can stretch boundaries little by little through habit and practice and learn to use their fear as fuel to accomplish more than they ever thought they could. Breaking down the process of turning fear to your advantage, this four-step guide is a must-read for anyone in need of courage. [Brandon Webb](#) is the bestselling author of *Total Focus* and *The Red Circle*, among others. [John David Mann](#) is the bestselling co-author of *The Go-Giver* and others.

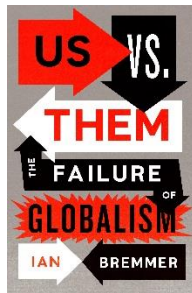
UK, Translation: Portfolio (editor Bria Sandford)

Agent: Paradigm

Sales for *Total Focus*:

Chinese (sc): CITIC; Russian: Alpina; Ukrainian: Yakaboo

SPRING 2018 HIGHLIGHTS



Bremmer, Ian
US VS. THEM: The Failure of Globalism

April 2018

In his new book, [Ian Bremmer](#) argues that much like climate change, the rise of populism around the world is inevitable, likely to spread wider, and worsen over the coming decade. Emerging economies with weak institutions are more vulnerable to populist takeover than developed nations with robust systems of checks and balances, but in all cases, the new political arrangement will create winners and losers. Bremmer explains the social, economic, and technological forces that are fueling this new wave of populism and explains why we're witnessing a rejection of the democratic, global cosmopolitan trends of the late 20th century in favor of authoritarian nationalism. *Us vs. Them* is a guide to navigating the shifting political landscape and weathering the populist storm of the decade ahead. Bremmer is the author of *Superpower, Every Nation for Itself*, and *The End of the Free Market*.

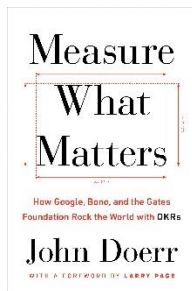
Translation: Portfolio (editor Bria Sandford)

Agent: ICM/Sagalyn

UK: Portfolio; Italian: Egea; Japanese: Nikkei; Korean: Gilbut; Romanian: Corint; Russian: AST

Sales for previous Ian Bremmer books:

UK: Portfolio; Arabic: Dar Alfarabi; Armenian: Edit Print; Chinese (cc): Business Weekly, Wealth Press; Chinese (sc): Xinhua, China Machine; Czech: Vysehrad; German: Hanser; Indonesian: Gramedia; Italian: Il Sole 24 Ore; Japanese: Nikkei; Korean: Dasan; Portuguese (B): Saraiva; Serbian: Center for Int'l Relations; Turkish: Final; Vietnamese: Tre



Doerr, John, with a foreword by Larry Page
MEASURE WHAT MATTERS: How Bono, Google, and the Gates Foundation Rock the World with OKRs

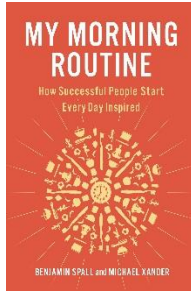
April 2018

OKRs (Objectives and Key Results) are a type of goal-setting that Silicon Valley companies adapted to help them achieve tremendous growth and results. [John Doerr](#), the "Father of OKRs," brought OKRs from Intel to Google in 1999, when Google had only 20 employees. Larry Page and Sergey Brin quickly adopted OKRs at Google, now a 55,000-employee company. Since then, former Google employees have made OKRs standard practice across the Valley and beyond from Amazon to Zynga. With a foreword by Google's Page and interviews with Bono, Bill Gates, YouTube's CEO Susan Wojcicki, and Google's CEO Sundar Pichai, *Measure What Matters* arms a new generation of managers with the tools to align their teams, provide transparency, and work in sync to achieve tremendous growth. Kleiner Perkins venture capitalist Doerr has backed some of the world's most successful entrepreneurs, including Page, Brin, and Eric Schmidt of Google; Jeff Bezos of Amazon; and Scott Cook and Bill Campbell of Intuit.

Translation: Portfolio (editor Stephanie Frerich)

Agent: Carol Mann Agency

UK: Portfolio; Chinese (cc): Commonwealth; Chinese (sc): CITIC; German: Vahlen; Japanese: Nikkei; Korean: Sejong; Portuguese (B): HSM; Russian: Mann, Ivanov & Ferber; Spanish: Conecta/PRH; Ukrainian: Yakaboo; Vietnamese: Tri Viet-First News



Spall, Benjamin, and Michael Xander
MY MORNING ROUTINE: How Successful People Start Every Day Inspired

May 2018

In 2013, Mason Currey's book *Daily Rituals* began a cultural love affair with eccentric morning routines. But while Currey profiled long-dead writers who drank gin at 9:00 am, writers [Benjamin Spall](#) and [Michael Xander](#) interview today's most talented creatives and businesspeople for their secrets to unlocking day-long energy, focus, and calm. From sleep quality and dietary preferences, to electronics use and personal success rituals, the choices we make during the first few hours of their day have an outsized effect on everything else. Arianna Huffington and Google's M.G. Siegler, among many others, have contributed interviews. The book is based on the authors' [hit blog](#) of the same name.

Translation: Portfolio (editor Leah Trouwborst)

Agent: Levine, Greenberg, Rostan

UK: Portfolio; Chinese (sc): CITIC; German: Finanzbuch; Korean: Business Books; Russian: Mann, Ivanov & Ferber

PORTFOLIO CO-AGENTS

THE BALTIC STATES

Andrew Nurnberg Associates: Tatjana Zoldnere
zoldnere@anab.apollo.lv

BRAZIL

Agencia Riff: Joao Paulo Riff
joapaulo@agenciariff.com.br

BULGARIA

Anthea Agency: Katalina Sabeva
katalina@antheairights.com

CHINA

Andrew Nurnberg Associates: Jackie Huang
jhuang@nurnberg.com.cn

CZECH REPUBLIC & SLOVAKIA

Kristin Olson Literary Agency: Kristin Olson
kristin.olson@litag.cz

FRANCE

La Nouvelle Agence: Vanessa Kling
vanessa@lanouvelleagence.fr

GERMANY

Mohrbooks: Sebastian Ritscher
sebastian.ritscher@mohrbooks.com

GREECE

JLM Literary Agency: John Moukakos
jlm@jlm.gr

HUNGARY & THE BALKAN STATES

Katai & Bolza Literary Agency: Réka Bartha
reka@kataibolza.hu

INDONESIA & MALAYSIA

Maxima Creative Agency: Santo Manurung
santo.maxima@gmail.com

ISRAEL

Deborah Harris Agency: Efrat Lev
efrat@thedeborahharrisagency.com

ITALY

Berla & Griffini: Erica Berla
berla@bgagency.it

JAPAN

Tuttle-Mori Agency: Manami Tamaoki
manami@tuttlemori.com

KOREA

Milkwood Agency: Alex Lee
alex@milkwoodagency.com

THE NETHERLANDS

Schonbach Literary Agency: Marianne Schonbach
m.schonbach@schonbach.nl

POLAND

Graal: Filip Wojciechowski
filip.wojciechowski@graal.com.pl

SCANDINAVIA

Ulf Toregard Agency: Ulf Toregard
ulf@toregardagency.se

SPAIN, PORTUGAL & LATIN AMERICA

The Foreign Office: Teresa Vilarrubla
teresa@theforeignoffice.net

ROMANIA

Simona Kessler Agency: Marina Adriana
marina@kessler-agency.ro

RUSSIA

Anna Jarota Agency: Zuzanna Brzezinska
zuzanna@ajapl.com

TAIWAN

Andrew Nurnberg Associates: Whitney Hsu
whsu@nurnberg.com.tw

TURKEY

Akcali Copyright Agency: Atilla Izgi Turgut
atilla@akcalicopyright.com

PORTFOLIO SUBSIDIARY RIGHTS CONTACT

Tom Dussel, Director of Subsidiary Rights
tdussel@penguinrandomhouse.com